

13-County Twin Cities Region

- 27.8%

- 32.7%

- 0.6%

Change in **New Listings**

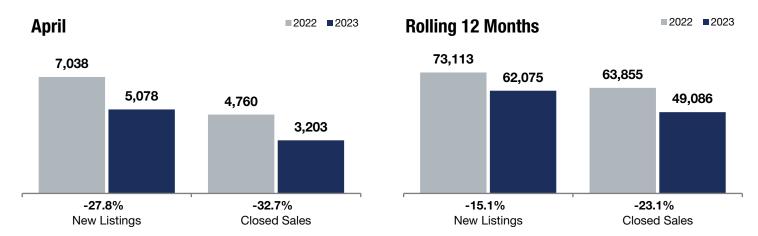
Change in Closed Sales

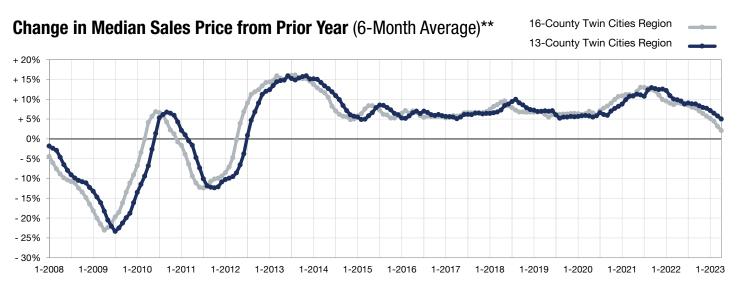
Change in Median Sales Price

| April April | Rolling 12 Months |
|-------------|-------------------|
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| | 2022 | 2023 | +/- | 2022 | 2023 | +/- |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 7,038 | 5,078 | -27.8% | 73,113 | 62,075 | -15.1% |
| Closed Sales | 4,760 | 3,203 | -32.7% | 63,855 | 49,086 | -23.1% |
| Median Sales Price* | \$371,993 | \$369,900 | -0.6% | \$349,900 | \$365,000 | + 4.3% |
| Average Sales Price* | \$432,384 | \$428,667 | -0.9% | \$404,415 | \$429,347 | + 6.2% |
| Price Per Square Foot* | \$211 | \$207 | -1.7% | \$194 | \$203 | + 4.6% |
| Percent of Original List Price Received* | 103.8% | 100.1% | -3.6% | 102.1% | 100.0% | -2.1% |
| Days on Market Until Sale | 28 | 45 | + 60.7% | 27 | 35 | + 29.6% |
| Inventory of Homes for Sale | 6,307 | 6,022 | -4.5% | | | |
| Months Supply of Inventory | 1.2 | 1.5 | + 25.0% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.